Joint Commission on Health Care

Trauma-Informed Mental Health and Child Development Services

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Today's Presentation

- Introduction ChildSavers
- Focus trauma-informed mental health services & the context for our work
- Credentialing of mental health providers





ChildSavers Services



MENTAL HEALTH SERVICES

Helps children, ages 2 - 18, cope with adversity and build resiliency. Resiliency enables children to succeed in school, deal effectively with stress, and build strong and healthy social relationships with peers and adults.

- Outpatient therapy
- Immediate response
- School based mental health services



CHILD DEVELOPMENT SERVICES

Helps children, ages zero to five, develop in a way that's healthy and that ensures school success.

- Early care providers: Providers receive training to help children develop social and emotional competency, build resiliency, and establish a foundation for life-long learning. ChildSavers coordinates Virginia Quality for Central Virginia.
- **Parents:** Helps parents find, select quality preschool.

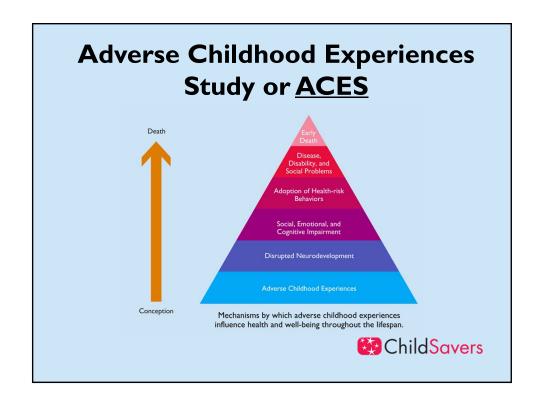




Definition of Trauma-Informed Care

Individual trauma results from an event, series of events, or set of circumstances experienced by an individual as physically or emotionally harmful or life-threatening with lasting adverse effects on the individual's functioning and mental, physical, social, emotional, or spiritual well-being. (SAMHSA)





ACES- Adverse Childhood Experiences

- Emotional Abuse
- 2. Physical Abuse
- 3. Sexual Abuse
- 4. Emotional Neglect
- 5. Physical Neglect (including poverty)
- 6. Parental Separation or Divorce
- 7. Domestic Violence
- 8. Substance Abuse in Family
- 9. Mentally Ill Family Member
- 10. Incarcerated Family Member

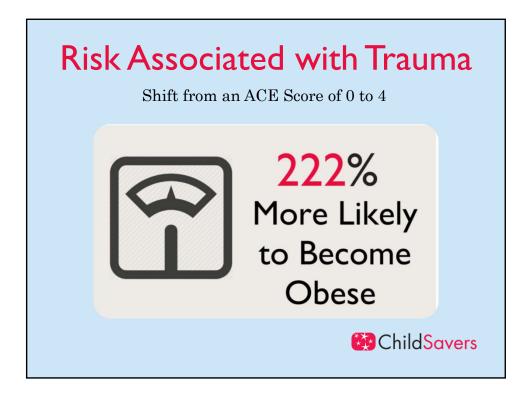
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Adverse Childhood Experiences

Toddlers exposed to 5 or more significant adverse experiences are 76% more likely to have delays in their language, emotional, or brain development.





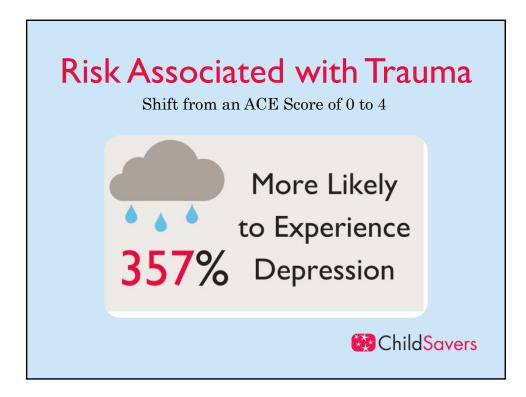


Risk Associated with Trauma

Shift from an ACE Score of 0 to 4







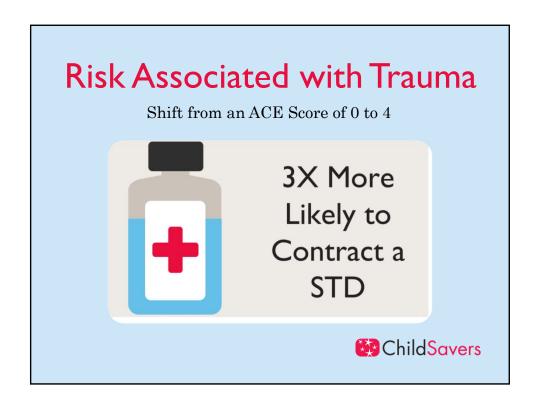
Risk Associated with Trauma

Shift from an ACE Score of 0 to 4



5X More Likely to Develop Alcoholism





Risk Associated with Trauma

On average, people with an ACE score of 6 or higher will have a lifespan shortened by 20 years.





Credentialing: Current State in Virginia

- Licensed clinicians are required to be paneled or credentialed by individual insurance companies to qualify for reimbursement
- Credentialing process takes 90-180 days
- No single approval process: applicants most submit separate applications to multiple insurers



Impact on Providers (Revenue)

Revenue impact (loss of revenue from providing services that will not be reimbursed):

- Weekly minimum productivity per Clinician II LCSW = 20 sessions per week
- Average reimbursement rate = \$75
- Average duration for paneling confirmation = 6 months
- Financial Impact per Clinician = \$36,000

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Impact on Providers (Cost)

Cost impact (financial cost implications for hiring clinician and waiting for paneling while services are being provided):

- Average Clinician II LCSW (fully loaded, salary
 + benefits + overhead) = \$95,872
- Impact of Clinician FTE cost over paneling period of 6 months = \$47,936



Combined Impact of Lost Revenue and Cost of Non-Credentialed Clinician

Actual FY 18 Experience – (2 ChildSavers Clinicians)

Revenue: \$144,000
 Cost: 192,000
 Total \$336,000

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What We Want?

• Decrease the time for credentialing of licensed mental health professionals.



Related legislative activities in Virginia

 HB 139: allows reimbursement for physicians for work done during application process

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Options for Improvements

- **Option 1**: Expand eligibility for during reimbursement credential approval to licensed mental health professionals
- **Option 2**: Reduce credentialing time for license mental health professionals to less than 60 days
- **Option 3**: Allow insurers to approve experience agency as the credentialed entity



• Thank you

